

Message Text

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PAGE 01 TUNIS 07163 051016Z

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W

-----053609 060015Z /13

R 041539Z OCT 77

FM AMEMBASSY TUNIS

TO USDOC WASHDC

AMEMBASSY ATHENS

INFO SECSTATE WASHDC 8508

AMEMBASSY BRUSSTOTDQ LG

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY PARIS

UNCLAS TUNIS 7163

ATEHENS FOR REGIONAL TRADE DEVELOPMENT OFFICER

E.O. 11652: N/A

TAGS: BEXP, ECRE, TS

SUBJECT: MAJOR PROJECTS: KUWAITI CONSORTIUM SEEKS US DESIGN/
CONSTRUCTION ENGINEERS, CONCESSIONAIRES FOR
LUXURY HOTELS IN TUNISIA

REF: TUNIS 6098

1. MUCH APPRECIATE RTDO'S DISSEMINATION OF ABOVE
OPPORTUNITY. TIM MARSDEN OF KUWAITI GROUP HERE TEL-
EPHONED US LEAST WEEK EXPRESSING ENTHUSIASMS OVER
CALL HE RECEIVED FROM ROBERT ZUMWALT OF BECKET INTER-
NATIONAL (IN ATHENS), WHICH HE SAID APPEARED TO BE
SORT OF EXPERIENCED HOTEL BUILDER/DESIGNER WHICH
KUWAITI GROUP SEEKS. FOLLOW-UP CONTACT EXPECTED
SOON.

2. MARSDEN REPORTS HE HAS STIMULATED GOOD RESPONSE
FROM OTHER NON-FRENCH FIRMS. WE HOPE CAGNE HAS
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BEEN ABLE TO MOBILIZE INTEREST OF OTHER AMERICAN
FIRMS. SOON AS CONVENIENT, WOULD LIKE TO REPORT
THESE BACK TO MARSDEN, ADDING SHORT LIST OF US
DESIGN AND ENGINEERING FIRMS HE MAY WISH TO CON-
TACT (PARA 10, REFTEL).

3. REITERATE THAT, APART FROM PROJECT DESIGN AND

MANAGEMENT, THERE ALSO WILL BE OPPORTUNITY FOR
HOTEL MAN Q KTTLOONCESSION (ON PERCENTAGE BASIS)
FOR 800-BED LUXURY "BELVEDERE" HOTEL PLANNED FOR
DOWNTOWN TUNIS. (LUXURY BEACH RESORT HOTELS PROB-
ABLY OF LESS INTEREST TO US FIRMS SINCE MOTOL9&8-
CAL OPERATORS WOULD BE FROM TOURISTS' COUNTRIES
OF ORIGIN--WHICH PREDOMINATELY EUROPEAN.)
MULCAHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, CONSORTIUMS, HOTELS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TUNIS07163
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770363-1008
Format: TEL
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771094/aaaadcms.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 5bfa6e37-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 TUNIS 6098
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1037233
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, ECRE, TS
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Type: TE
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